



# IP Genie

## IP Genie VOIP Telephone Services for CEN Clients

### Summary:

- No PBX, fewer headaches
- Reduce capital expense, operationalize systems
- Compatible with all major SIP/VOIP phones
- Integration and implementation included
- Easy to manage
- Enable remote workforce
- Expand disaster preparedness
- Flexible & highly reliable

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## No Bid/No RFP VOIP Telephone Solutions for Schools on the Connecticut Education Network (CEN)

***Through this unique no-bid/no-RFP offer, schools can use their CEN connection for robust and secure VOIP.***

CRCOG is proud to partner, through a competitive bid process, with Connecticut-based Genie Innovations, Inc. (IP Genie) to offer VOIP telephone solutions to schools on the Connecticut Education Network (CEN) **without requiring a bid or RFP.**

Traditional phone systems use expensive analog phones, require huge hardware investments, have limited functionality and flexibility, and require enormous ongoing line expenses. In contrast, IP Genie VOIP solutions use state-of-the-art SIP phones, your municipality's existing LAN, and a virtual PBX that resides in redundant locations on CEN. And, IP Genie Voice Over Internet Protocol (VOIP) service enables full-featured and flexible, hosted VOIP solutions for your communication needs.

IP Genie VOIP services also enable advanced communications such as web and video conferencing, hot desking, "find me, follow me" and many more features. The advanced technology, features, and reduced capital expense of IP Genie VOIP may be enough incentive for many school systems. For some, the operational savings on line fees will pay for any investments in short order and quickly yield net savings with a lower total cost of ownership.

### Benefits:

- IP Genie VOIP services leverage best-of-breed technology and access to resources like CEN.
- Virtual PBX housed in the IP Genie Data Center and transmitted over the secure and reliable CEN Network.
- Scaled options (low, medium, high) that allow high performance within any budget.

## Preferred CRCOG Pricing for CEN Members

### Purchase/Lease Fees

*(Includes life time parts and labor warranty):*

Purchase Option	Standard IP Genie Telephone	\$195/per phone*
Lease Option (3 yr.)	Standard IP Genie Telephone	\$6.45/monthly per phone*
Lease Option (5 yr.)	Standard IP Genie Telephone	\$4.37/monthly per phone*

*\*Other equipment may be necessary depending upon a site evaluation and/or network assessment.*

### Recurring Monthly Service Fees:

Per Admin Telephone Ext.	\$14.95/per phone	Local and long distance included
Per Non-Admin Telephone Ext.	\$9.95/per phone	Local and long distance included
CRCOG/Novus Insight Admin Fee	\$1.00/per phone	

### Additional Solutions:

SIP Trunk Replacement	\$24.95/per month	Per SIP Trunk
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*For certain existing/legacy analog, PRI, CENTRIX units. Can also be implemented for Business Continuity/ Disaster Recovery (BD/CR).*

## IP Genie Services

- *Installation of the Genie Intelligent Gateway and Desktop Endpoints*
- *On-Site/Remote Maintenance of the Genie Intelligent Gateway and Network Components*
- *On-Site/Remote Adds, Moves, and Changes*
- *All Monthly Usage Fees on One, Easy-to-Read Invoice*

*IP Genie offers peace of mind with unique redundancy, fail-over and disaster recovery solutions for networks of all sizes.*

*IP Genie and its partners have facilities and networks in both the United States and Canada. Our operating platforms are some of the most automated in North America. With origins dating back to 2001, IP Genie is one of the most established VOIP digital phone service companies in North America.*